

# The International Property Markets Scorecard

## Tools for Property Market Development

The scorecard methodology builds on the work of Hernando de Soto and others over the last decades to measure the effectiveness of property rights institutions. It takes the next step and defines how countries can move from property rights to efficient and transparent property markets for the benefit of all citizens.

The Scorecard focuses on six Core Elements:

- Property Rights
- Access to Credit
- Effective Governance
- Rational Dispute Resolution
- Financial Transparency
- Appropriate Regulation

Indicators for each element are derived from the work of prominent international development groups including the World Bank and the World Economic Forum as well as on-the-ground assessments from professionals working in the property sector.

The Scorecards will highlight the various backward and forward linkages between the microeconomic factors necessary for rational property market development. The overriding goal of the project is the promotion and development of the civil society sector leading to growth, integration and alignment toward international property market development, reforms and continuous improvement.

Supported by:



The Center for International Private Enterprise (CIPE) strengthens democracy around the globe through private enterprise and market-oriented reform. For 25 years, CIPE has worked with business leaders, policymakers, and journalists to build the civic institutions vital to a democratic society.

[www.cipe.org](http://www.cipe.org)

The International Real Property Foundation (IRPF) is dedicated to the development of private real property markets around the world. We believe that the opportunity to own private property and to be secure in that ownership is fundamental to economic opportunity and civil societies.

[www.irpf.org](http://www.irpf.org)



This project will develop a robust framework for objectively measuring the effectiveness of property markets. It will enable civil society and development organizations to create balanced scorecards that help everyone better understand the interconnectedness of international property markets.

Through an extensive network of Partner Institutes, the International Property Markets Scorecard will ultimately be an annually updated online tool that provides a central reference point for the growth and development of international property markets.

In addition it will be a catalyst for capacity building organizations that support the development of financial intermediary professionals at all levels around the world.

For more information contact:

[worldcitizenconsulting.net/scorecardproject.html](http://worldcitizenconsulting.net/scorecardproject.html)

Scorecard Project  
World Citizen Consulting  
728 W Jackson # 1203  
Chicago, IL USA 60661  
[bill.e@sbcglobal.net](mailto:bill.e@sbcglobal.net)  
+ 1-312-258-9976

# The International Property Markets Scorecard

Financial intermediation is crucial in a sound economy. The recent worldwide economic downturn clearly shows that the growth of property markets has exceeded the skills of the intermediary professionals necessary to mitigate between cycles of boom and bust.

Many countries still have a crucial shortage of financial intermediation support professionals including regulators, attorneys and judges, ethical brokers and valuers, insolvency experts and other analysts and advisors.

The scorecard will be available as an accessible online tool and a catalyst for the continued development of property markets worldwide.

For more information contact:

[worldcitizenconsulting.net/scorecardproject.html](http://worldcitizenconsulting.net/scorecardproject.html)

Scorecard Project  
World Citizen Consulting  
728 W Jackson #1203  
Chicago IL 60661 USA  
+1-312-258-9976  
[bill.e@sbcglobal.net](mailto:bill.e@sbcglobal.net)



## Property Market Development at a Glance

The scorecard methodology uses the Crystal Mapping<sup>®</sup> software tool to create property market system maps so that users can clearly see how the various Core Elements fit together to create transparent property markets. Though color, logic and connectivity, market participants at all levels can gain a better understanding of the risks associated with property investment in a particular country.

Civil society organizations in the property sector, corporations looking to expand and investors looking for markets poised for growth can use the Scorecard to obtain a clear understanding of where to focus their activities. Local reformers and market experts in all countries regardless of the level of development can use the Scorecard to better understand the benefits of functioning property markets and as incentive to keep on the path of developing property rights institutions.



Supported by:



The Center for International Private Enterprise (CIPE) strengthens democracy around the globe through private enterprise and market-oriented reform. For 25 years, CIPE has worked with business leaders, policymakers, and journalists to build the civic institutions vital to a democratic society.

[www.cipe.org](http://www.cipe.org)

The International Real Property Foundation (IRPF) is dedicated to the development of private real property markets around the world. We believe that the opportunity to own private property and to be secure in that ownership is fundamental to economic opportunity and civil societies.

[www.irpf.org](http://www.irpf.org)

